



## Small Business Support Services & Grants

### Small Business Support Services

#### **Business.sa.gov.au**

[www.statedevelopment.sa.gov.au/smallbusiness](http://www.statedevelopment.sa.gov.au/smallbusiness)

A central point of reference for the information, services and resources to help you start, run, grow or exit a business in South Australia.

#### **SA Small Business Infoline:**

For help with questions about your small business call **1300 142 820** between 8am and 8pm.

#### **Australian Business License and Information Service (ABLIS)**

<https://ablis.business.gov.au/>

Provides information on the national, state, local and industry-specific licences, permits, approval, regulations and codes of practices you need to consider in your business.

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### Small Business Grants

#### **Small Business Development Fund (SBDF)**

Aims to help small businesses in northern Adelaide grow and create sustainable jobs.

The Fund gives small businesses and start-ups exclusively in the **Playford, Port Adelaide Enfield and Salisbury council areas** the opportunity to apply for financial support through two Grant programs over three years:

- Start-up grants of up to \$20,000 each; and
- Business Expansion grants of between \$10,000 and \$100,000 each.

#### **Further information:**

[www.statedevelopment.sa.gov.au/industry/smallbusiness/small-business-development-fund](http://www.statedevelopment.sa.gov.au/industry/smallbusiness/small-business-development-fund)

Tel: (08) 8303 2281 / Email: [sbdf@sa.gov.au](mailto:sbdf@sa.gov.au)

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Further Information on Grants, visit [www.grantassist.sa.gov.au](http://www.grantassist.sa.gov.au)

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## Small Business Support Services & Grants

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### Job Accelerator Grant Scheme (JAG)

To help South Australian businesses employ additional full-time, part-time and casual employees, and maintain them for at least 12 months.

- Businesses that are registered for payroll tax (must have Australian taxable wages below \$5 million, across the group) can register for the **Job Accelerator Grant** of up to \$10,000 for every new job created, or up to \$15,000 per year for every new eligible apprentice or trainee position created.
  - Grant will be distributed over two years - up to \$5,000 per year - and will be paid at the first and second anniversary date of employment. The additional grant for eligible apprentices and trainees will also be distributed over two years - up to \$2,500 per year.
- Small businesses that are exempt from Payroll Tax (must have Australian taxable wages below \$600,000, across the group, or be exempt from payroll tax in South Australia) can register for the **Job Accelerator Grant for Small Business and Start-ups** of up to \$4,000 for every new job created, or up to \$9,000 for every new eligible apprentice or trainee position created.
  - Grant will be distributed over two years - \$2,000 per year - and will be paid at the first and second anniversary date of employment. The additional grant for eligible apprentices and trainees will also be distributed over two years - up to \$2,500 per year.

To qualify for the grants, businesses and start-ups need to:

- employ a new position between 1 July 2016 and 30 June 2018 (inclusive)
- maintain the new position for at least 12 months
- register the new employee within 90 days of their commencement

#### Further information:

[www.revenuesa.sa.gov.au/grants-and-concessions/jobacceleratorgrantscheme](http://www.revenuesa.sa.gov.au/grants-and-concessions/jobacceleratorgrantscheme)

Tel: (08) 8226 2210 / Email: [jobsgrant@sa.gov.au](mailto:jobsgrant@sa.gov.au)

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## Small Business Support Services & Grants

### **Innovation Voucher Program (IVP)**

Aims to stimulate innovation in small-to-medium enterprises (SMEs) through collaboration with public and private research providers to develop new manufactured products or processes and drive productivity and business profitability.

Vouchers up to \$50,000 are awarded on a competitive basis to eligible research and development projects that partner with SMEs with an annual turnover of less than \$200 million. SMEs are required to provide a financial contribution to the project which is determined by annual turnover.

Eligible research and development businesses include public research organisations and companies that provide services for research, development and design. Research and development services for projects include, but are not limited to:

- technical research
- design development
- design validation
- prototype development
- the development of innovative production processes.

#### **Further information:**

[www.statedevelopment.sa.gov.au/industry/manufacturing/manufacturing-programs-and-initiatives/innovation-voucher-program](http://www.statedevelopment.sa.gov.au/industry/manufacturing/manufacturing-programs-and-initiatives/innovation-voucher-program)

Tel: (08) 8207 8778 / Email: [ivp@sa.gov.au](mailto:ivp@sa.gov.au)

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### **Export Partnership Program (EPP)**

Provides funding assistance for small and medium-sized businesses to access new global markets through marketing and export development opportunities.

The Export Partnership Program can help local businesses to:

- research feasible overseas markets
- develop marketing material for distribution overseas
- participate in international trade shows, trade missions and overseas business programs
- adapt websites for specific international markets
- access cultural and export training, mentoring and coaching services
- support incoming buyers.

Further Information on Grants, visit [www.grantassist.sa.gov.au](http://www.grantassist.sa.gov.au)



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Successful applicants may receive up to a maximum of \$50,000 to assist with export activities. Companies can apply multiple times until they reach the full \$50,000 allocation.

Grants of up to \$5,000 are also available to aspiring exporters for coaching and mentoring expenses.

Funding is available to South Australian owned and based businesses that have been operational for at least two years and have an annual turnover of more than \$100,000.

Eligible applicants must export goods or services that are grown or Made in South Australia.

### Further information:

[www.statedevelopment.sa.gov.au/investment/export-partnership-program?q=Export%20Partnership%20Program](http://www.statedevelopment.sa.gov.au/investment/export-partnership-program?q=Export%20Partnership%20Program)

TradeStart Advisers: Tel: (08) 8303 2400

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### South Australian Early Commercialisation Fund (SAECF)

Established to assist South Australia's entrepreneurs and innovative organisations looking to commercialise novel products and services. The SAECF will provide eligible companies and organisations with grants of up to \$500,000 + GST with matched funding required in most cases.

Examples of eligible expenditure under the SAECF program for each of the three phases include (but are not limited to) the following:

- **Proof-of-concept:** Access to and/or protection of intellectual property rights; technical prototyping & development of a minimum viable product; field tests/demonstrations to prove technical feasibility; access to specialist technical equipment/facilities; commissioning market research and testing (including competitor analysis); proving commercial viability by engaging with major customers/potential partners/investors, or developing a plan for regulatory approval.
- **Product Development:** Evolution/completion of development of final product/process/service; access to specialist manufacturing equipment or production facilities; engagement of technical specialists to fill a skills gap in the development of the product/service; validation of technology/product, or activities to support regulatory approval and safety requirements.
- **Early Commercialisation:** Accessing state-of-the-art manufacturing facilities to achieve first sales; engaging experienced executive(s) to fill a skills gap; executing on first sales or executing a major licensing or other commercial contract(s).

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## Small Business Support Services & Grants

TechInSA will determine if a proposed expenditure is eligible for the purposes of a SAECF grant. TechInSA will make payments for eligible activities upfront or in arrears.

**Further information:**

<http://techinsa.com.au/programs-funding/saecf/>

Tel: (08) 8217 6400 / Email: [saecf@techinsa.com.au](mailto:saecf@techinsa.com.au)

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### **SA Venture Capital Fund (SAVCF)**

To help build South Australian companies to a national and global scale, the South Australian Government has established the \$50 million SAVCF that will invest in dynamic and innovative early-stage companies to accelerate their growth to a national and global scale.

The SAVCF has been structured as a co-investment fund, requiring each initial investment into an eligible company to be matched with at least 50% investment from other venture capital funds, high net-worth's or other sophisticated investors.

The venture capital co-investment fund will be managed by one of Australia's leading venture capital fund managers, Blue Sky Venture Capital.

The SAVCF will consider initial investment in high growth and export potential companies that have at least demonstrated a market for their product or service and have either commenced generating revenue or can demonstrate customer validation and evidence a route to revenue generation.

Life science and biotech companies are exempt. In such cases, BlueSky Venture Capital may consider initial investment once a company has demonstrated Phase 1 clinical trial results, or the equivalent stage for a medical device.

The SAVCF will not have any restrictions in terms of sectors or industries that eligible companies may participate in but requires the company to have 50% of its assets and 50% of its staff located in South Australia during a period that ends 12 months from the initial investment date.

The SAVCF will not invest in companies whose predominant activity is:

- Property development or land ownership
- Finance (other than finance technologies)
- Insurance (other than insurance technologies)
- Construction (other than construction technologies)
- Making investments directed at deriving passive income.

The SAVCF will not invest in companies with assets more than \$250M or that is a publicly listed company unless that company will be delisted within 12 months of the investment being made.

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Department of  
State Development



Government of South Australia  
Department of State Development

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**Further information:**

<http://innovation.sa.gov.au/opportunity/south-australian-venture-capital-fund/>

**Email:** [vcdeals@blueskyfunds.com.au](mailto:vcdeals@blueskyfunds.com.au)

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Further Information on Grants, visit [www.grantassist.sa.gov.au](http://www.grantassist.sa.gov.au)